



YOUR GUIDE TO Valet Selling

with JBF Mid-Cities/Grapevine

No Time to Tag? We Can Help!



We have a team of **Pro Valet Taggers** that are here to take the work out of selling all your quality items at our upcoming Mid-Cities/Grapevine sale! This guide will help you get your items ready.

- 1 Inspect
- 2 Organize
- 3 Drop Off



nrichlandhills.jbfsale.com



[Consignor Community Group](#)



[Instagram](#)

Pricing & Fees

How much does it cost?

Consignor Fee

\$12

All consignors are required to pre-pay consignor fee at the time of sign up

Supply Fee

\$20

This goes towards all supplies to tag your items for the **first 200 items** plus \$5 for every 50 additional items (rounded up)

No Thank You's

\$.25 each

After 5 pulled 'no thank you' items, you will be charged **\$.25** per pulled item

Batteries

\$1 each

Make sure to check that all items are working and replace any non-working batteries before dropping off to avoid fee

*Consignor fee and supply fee will be paid at the time of sign up; all other valet fees (battery, 'no thank you', additional supply fees) will be deducted from your consignor check.



If 25 or more items are rejected by the tagger, the tagger has the option to decline the tagging job and your consignor fee and initial supply fee will not be refunded.
Your items will be returned to you.



Inspect

Our Quality & Safety Standards

It is our mission to provide quality and safe items for our shoppers. **Every consignor is responsible for inspecting each item before Drop Off** to ensure they follow our quality and safety standards below:



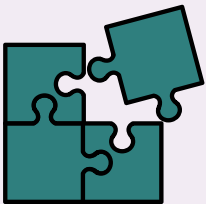
Clean

All items in great condition. Free of stains, rips & odors



Compliant

All items have been checked w/ safety & recall guides



Complete

All pieces are included & in working order



JBF Price
50-90%
off retail

Current

All items are in current season & priced appropriately

Please make sure all clothes have been washed and inspected for stains/excessive wear/holes.

Toys need to have batteries (if needed) and be in good, working condition.

All other items need to be current and clean.

Gather Items

Check all over your home!

Bedrooms

- clothing + shoes
- lamps + rugs
- gliders + rockers
- boppies + monitors

Closets

- sheets + towels
- diapers + new supplies
- step stools
- pillows + blankets
- maternity wear

Playrooms

- puzzles + games
- family DVDs
- dress up + costumes
- crafts + supplies
- instruments
- gaming systems

Bathrooms

- diaper disposal systems
- bath toys + supplies
- newborn tubs

...and check the garage!



Have any of these hot-selling items?

Large toys

- exersaucers
- rockers
- play kitchen sets
- tool bench play sets

Furniture

- toddler beds
- dressers + bassinets
- rockers + bouncers
- changing tables

Feeding supplies

- new pacifiers
- dishes + lunch boxes
- sippy cups + boosters
- safety items

Outdoor toys

- bikes + trikes
- scooters + skates
- ride-on toys
- playhouses

SPRING 2024 ITEM LIMITS

MATERNITY CLOTHING



10
TAGS

BEDDING & BLANKETS



10
TAGS

PLUSH TOYS



10
TAGS

MOMMY MART



10
TAGS

Just Between Friends is dedicated to keeping families safe. That's why we want you to have up-to-date information on safety and recalls for items you're still using and for items you want to sell at JBF. As a Seller, **it is your responsibility to check all of your items for recalls**. If an item is recalled, it cannot be sold at JBF. If you've installed the recall repair, it is safe to use and sell at JBF. **For the most up to date recall information, [CLICK HERE](#)**



Top Safety Alerts

View **FULL**
Safety Guide
HERE



Visit our website for full safety guide: <https://nrichlandhills.jbfsale.com/how-to-sell>

For the most up to date recall information, visit <https://www.cpsc.gov/Recalls>

Safety Matters



CAR SEATS: WAIVER REQUIRED

All Car Seats must be checked for recalls before selling at JBF. www.cpsc.gov/Recalls A completed **Car Seat Waiver** is required for all car seats and booster seats.



CRIBS: WAIVER REQUIRED

All Cribs made before **June 28, 2011** are no longer considered safe for infants. For cribs manufactured on or after the date above, a completed **Crib Waiver** is Required.

[Click HERE to Print Waivers](#)

INFANT SLEEP PRODUCTS

JBF accepts cribs, bassinets, cradles, bedside sleepers, and play yards that meet current Safety Standards set by the Consumer Product Safety Commission and JBF quality/condition standards.

For all other items marketed or intended to provide a sleeping accommodation for an infant up to 5 months of age, the product must have a stand, meet stability requirements, and have a side height of at least 7.5 inches. **All other infant sleep products are not accepted for resale at JBF.**

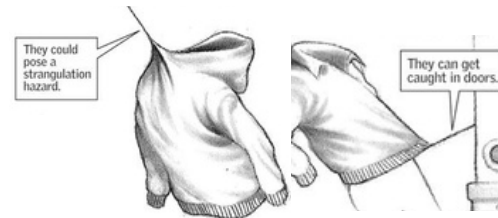


HIGH CHAIRS



High chairs must have all original straps and buckles

DRAWSTRING SAFETY



Upper Outerwear WAIST Drawstrings should be 3-inches or shorter and sewn to garment at mid-point so string cannot be pulled to one side.
Upper Outerwear NECK Drawstrings should be removed completely.

Clothing Accepted

Short and long-sleeved items: onesies, shirts, dresses



Leggings long pants, jeans shorts, skirts



Pajamas swaddles, sleep sacks



Shoes, boots rain boots, Crocs sandals, cleats



Jackets, sweatshirts sweaters



Swimsuits sports uniform clothing basics, accessories



holiday outfits costumes fan gear, dress up..



CLOTHING INSPECTION:

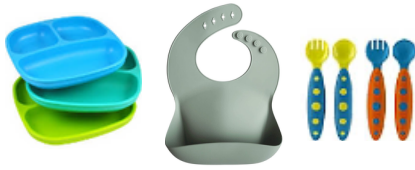
All clothing and shoes will go through inspection. Please make sure to inspect ALL clothing and shoes before drop off to prevent "no thank you" fees.

NO THANK YOU ITEMS:

- X **USED** underwear
- X **DIRTY** shoes
- X weighted sleep sacks (nested bean, dream, etc.)
- X fleece
- X any heavy winter wear: coats, mittens, heavy winter hats
- X puddle jumpers
- X prior holidays (Valentines, Easter etc)
- X stained clothing
- X holes in clothing
- X overly worn clothing
- X adult clothing (maternity accepted)
- X adult accessories
- X adult shoes
- X school shirts with dates
- X club/camp shirts

Non-Clothing

FEEDING: Plates, cups
sippy cups, utensils
bib, burp cloths



NURSING: NEW nipples
NEW pacifiers
bottles with nipples
removed, nursing items



BEDDING: Crib, toddler
& twin bedding,
baby blankets



ARTS & CRAFTS: new
play dough/slime,
complete craft kits
unused & complete
craft supplies



PUZZLES: Wooden,
knob, floor, family
**(MUST HAVE ALL
PIECES INCLUDED)**



BOOKS: Soft, board
picture, early readers
kid series, chapter
educational, tween
parenting books,



DVDs: Family movies
rated G, PG, PG-13 only
GAMES: Video &
family games
**(MUST HAVE ALL
PIECES INCLUDED)**



NO THANK YOU ITEMS:

There are some items we know we cannot sell, no matter what the season, due to safety concerns & quality standards.

- X formula
- X food
- X medicine
- _____
- X USED nipples
- X USED pacifiers
- _____
- X basic stuffed animals
- X basic soft baby toys
- _____
- X drop-side cribs
- X crib bumpers
- X baby wedges
- X full+ size beds
- _____
- X adult books
- X cookbooks
- X self-help books
- _____
- X R-rated DVDs
- X adult content DVDs
- X VHS tapes
- X CDs
- _____
- Mommy Mart
- X glass
- X used candles
- X used makeup/lotion
- X anything older than 5 years



Mommy Mart

Item Limit: 10 Tags



Kitchen: New/Like New Items

Kids Room & Nursery Décor

Current & Complete



Storage: Baskets & Organizers



Decor: Like New, Current & Trendy



Decor: Like New, Current & Trendy



Gifts: New & Unused Beauty, Bath, Hair Items, & Candles



Gifts: New/Like New Baby Shower Gifts

Large Items

These items are a "YES!" at any of our sales (and they usually sell well)!

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.



YES!



Items are
CLEAN with
NO STAINS
NO HOLES
NO EXCESSIVE WEAR



Is it clean?

After 5 'no thank you' items, you will be charged **\$.25** per 'no thank you'.

No Thank You



Items with stains



Items with pilling/excessive wear



Items with tears/holes



Items with odor/stains

Shoes

YES!



Shoes are **CLEAN**
No stains, no tears
and clean soles



No Thank You



Shoes have
excess wear
& have tears



Shoes have
dirt, stains and
dirty soles



Is it clean?



**PRO TIP: Use
Magic Erasers
to clean the
rubber soles**



YES!

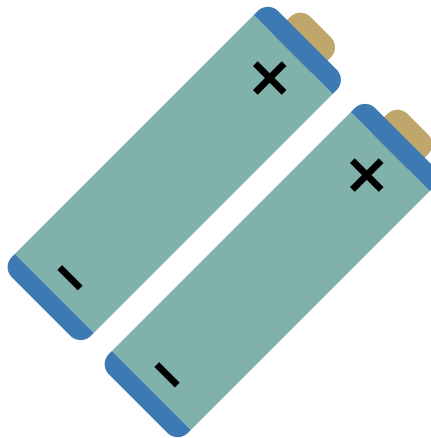
No Thank You



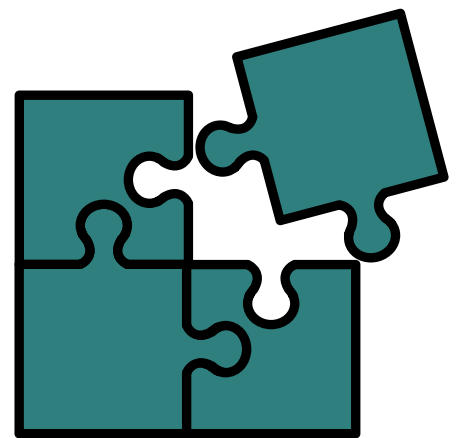
Questions while you inspect your items:



Is it clean?
Is it safe?



Does it work & have batteries?



Are all pieces included?

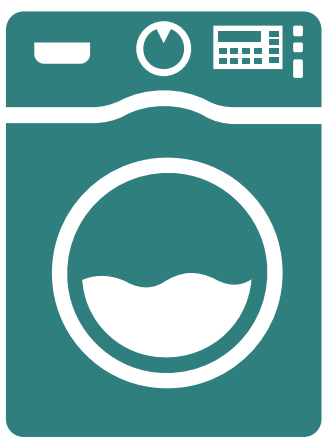
YES!



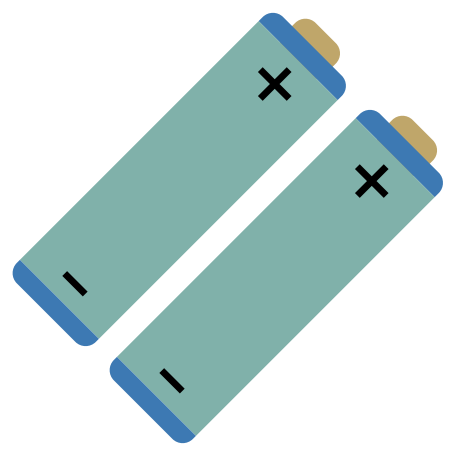
No Thank You



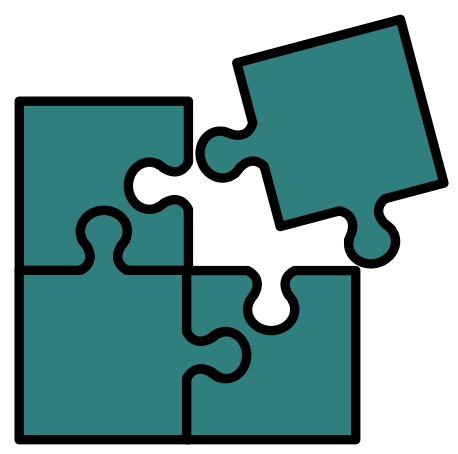
Questions while you inspect your items:



Is it clean?
Is it safe?



Does it work &
have batteries?



Are all pieces
included?

Large Items & Gear

YES!



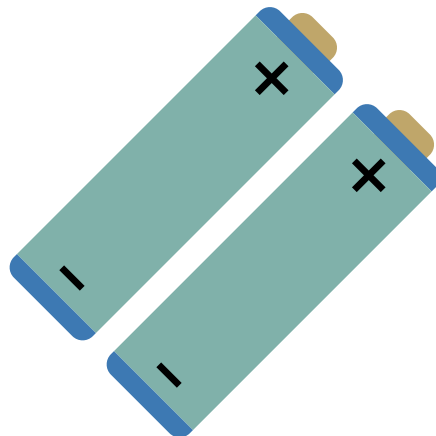
No Thank You



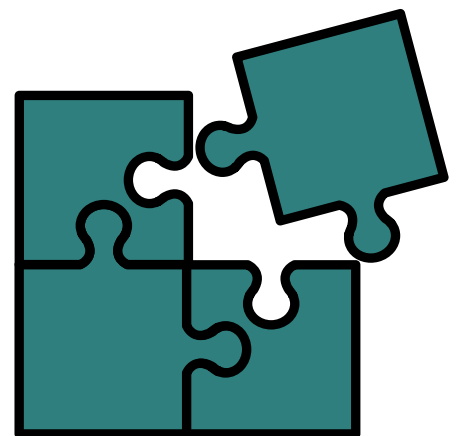
Questions while you inspect your items:



Is it clean?
Is it safe?



Does it work &
have batteries?



Are all pieces
included?



Let's Get Your Items Packed Up

You did it! Here's how to group items for your Valet Tagger.

Clothing

- Girls
- Boys
- Basics
- Accessories
- Maternity
- Costumes/ Dress Up

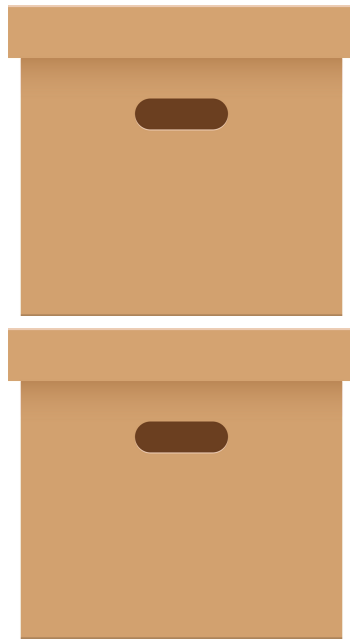
Non-Clothing

- Baby Essentials
- Books/Educational
- Games/Puzzles
- Infant/Toddler Toys
- Kids Toys
- Outdoor/Sports

Large Items

- Equipment has ALL parts & pieces together
- Items are not on Recall List
- Car Seats & Cribs have a filled out waiver per item

Fold matching outfits together



[Click **HERE**](#)
[to Print](#)
[Car Seat](#)
[& Crib](#)
[Waivers](#)

Please pack your items in cardboard boxes and not totes. Valet taggers are NOT required to return totes and we do not have space to store them at the sale.



Valet Drop Off

1

Once matched with Valet Tagger, you have 3 days to set up a day & time to drop off



DON'T FORGET!

Failure to respond in 3 days will put you at the end of the waitlist & can result in not having another Valet Tagger available

2

Valet Tagger will notify you once items have been tagged



3

Valet Tagger will store, transport, & place items on sales floor at Drop Off



Valet Taggers will price all items and have them set to be reduced for our half-price sale.



JBF Mid-Cities/Grapevine

Consignor Sale Schedule

MAY 29 - JUNE 2

Presale Day!

**Wednesday,
May 29**

TICKETS REQUIRED

EARLY ACCESS

5:00p

10-hour Team Members

6:30p

PRIME TIME SHOPPING

\$15.00 ticket
Ambassadors

New Merch!

**Friday,
May 31**

TICKETS RECOMMENDED

OPEN TO THE PUBLIC

10:00a-8:00p

Open to the Public

**Saturday,
June 1**

10:00a-2:00p

Open to the Public

Half Price Sale!

**Saturday,
June 1**

TICKETS REQUIRED

EARLY HALF-PRICE ACCESS

3:00p

10-hour Team Members
Ambassadors

4:00p

Consignors + 2 Guests

5:00p-8:00p

PRIME TIME HALF-PRICE SHOPPING
\$5.00 ticket

★ ***Items without a star
on the tag are an
ADDITIONAL 50% off!** ★

**Sunday,
June 2**

LAST CHANCE TO SAVE!

OPEN TO THE PUBLIC

9:00a-2:00p

Open to the Public

★ ***Items without a star
on the tag are an
ADDITIONAL 50% off!** ★

Opening Day!

**Thursday,
May 30**

TICKETS RECOMMENDED

10:00a

Consignors + 1 Guest

OPEN TO THE PUBLIC

12:00p-8:00p

Open to the Public
\$3 entry fee or FREE with ticket!

Mid-Sale

Drop-Off

THURSDAY & FRIDAY
Large Toys/Items/Gear



Nytex Sports Centre: 8851 Ice House Dr, North Richland Hills, TX 76180



Consignor Pick Up

Sunday, June 2

6:00-7:00P

NYTEX SPORTS CENTRE

8851 ICE HOUSE DRIVE, NORTH RICHLAND HILLS

1

Check in at the front table

2

Clothing:
Pick up all clothing sorted by your consignor number



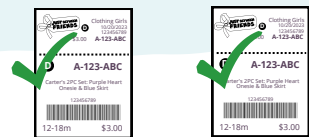
3

Non Clothing:
Pick up all items sorted by your consignor number



4

Check missing tags, 'no thank you's' and pulled/recall/safety items
DOUBLE CHECK ALL ITEMS MATCH YOUR CONSIGNOR NUMBER



5

Check out:
Items will be double checked before leaving the building.



Donating your items?
Thank you for helping our community! There is no need to arrive for pick up.

Checks will be emailed before June 16.

Any valet fees (batteries, 'no thank you', additional supply fees) will be deducted from your check



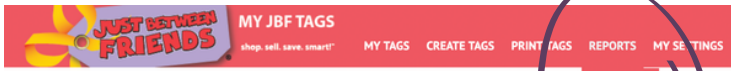
Items not picked up by 7:01pm will be donated.



How to Check Sales & Contact Info



1 Login to your tagging profile at myjbf tags.com



2 Hover over "Reports" and click "Sold Items"

3 Select 40% for your percentage.

4 Lastly, click "Run Report" to see an estimate of what you made (minus supply, 'no thank you', & battery fees)

Select your percentage: 40% 45% 50% 55% 60% 65% 70%

Select your sale fee: \$0.00 \$10.00 \$11.00 \$12.00 \$12.50 \$13.00 \$14.00 \$15.00



How to check my sales during Sale Week:



Audra Taylor

**JBF Mid-Cities/Grapevine
Owner/Event Coordinator**

 audrataylor@jbf sale.com